



CLOUD

DATA CENTER

EDGE

## About Flywheel Data

- Founded in 2013
- U.S. Owned Company
- Certified Small Business
- Privately Owned and Funded

## Headquarters & Offices

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 Suite 500  
 Reston, VA 20190  
 Phone: (703) 647-4137  
 Email: [info@flywheeldata.com](mailto:info@flywheeldata.com)

## Additional office locations throughout the United States



## Combining Elite Solution Design with Superior Execution and Deep Expertise

Successful IT environments require both stability to deliver reliable services where and when they're needed and momentum to keep your mission moving forward in a digital world. Flywheel Data delivers both.

Flywheel Data experts have the mission experience to understand your challenges and the technical expertise to create tailored solutions that future-proof your operations.

Knowledge, skills, and agility enable Flywheel Data to tackle your most pressing technical and operational challenges.

[www.flywheeldata.com](http://www.flywheeldata.com)

## Elite Solution Design for Cloud, Data Center, and Edge Environments

Your digital footprint extends far beyond the boundaries of the data center—and the capabilities of traditional resellers. Few can design and deliver solutions for data center and cloud—let alone address the unique challenges of edge environments.

With deep expertise across all three domains, Flywheel Data delivers integrated solutions that meet your needs—no matter where your operational demands take you—from edge and tactical deployments, to the data center, or to the cloud. Whether you need help with a public, private, or hybrid cloud deployment, Flywheel Data can accelerate your efforts and ensure success.

## Deep Expertise

The IT landscape is becoming more complicated with new hardware options, multi-cloud deployments, VMs and containers, and a mix of cloud native and traditional applications. Expertise is in short supply, and hiring is challenging. With experts in a wide range of IT disciplines, Flywheel Data can fill gaps in your team's skillset and help bring them up to speed on the latest technologies.

## Flywheel Data Core Capabilities

### Cloud & Infrastructure Modernization



With extensive experience in hyperconverged infrastructure (HCI), enterprise storage, network performance management, and tactical edge computing, Flywheel Data can address all your private, public, and hybrid cloud needs.

### Cyber Security



Our cyber security expertise includes: network and perimeter, application, data, endpoint, mobile, and cloud security enabling us to help protect data center, cloud, and edge environments.

### Cloud Native Applications



Flywheel Data experts can help you on the path to application modernization with containers, Kubernetes, and SecDevOps methods, providing guidance throughout your journey.

### AI/ML



Experienced in all aspects of artificial intelligence (AI), machine learning (ML), and deep learning (DL), Flywheel Data can ensure your data science team has the right platforms and tools to build, train, and deploy sophisticated data models.

### Emerging Technology



Continued investment in Flywheel Data Labs (FD Labs) ensures that we stay up to date with the latest hardware and software trends. We help research, test, and deploy cutting edge solutions to address critical requirements and tackle the most challenging computing problems.

### Procurement & Logistics



Flywheel Data combines logistics expertise with a deep understanding of all procurement methods to deliver superior attention to detail and execution on procurements of all types and sizes. We provide order tracking, secure shipping, secure supply chain, and more.

## Superior Execution

When it comes to project execution, two things distinguish Flywheel Data: attention to detail and a willingness to do whatever it takes. We deliver innovative solutions—on time and on budget—that address your requirements. Flywheel Data engineers have the skills to fully integrate software and hardware solutions, delivering smoother deployments and a better overall customer experience.

And—with proven service and support—our team of experts stands behind the solutions we sell.



## Enhanced Services

### Product Success

Choosing a product is only the first step. Flywheel Data ensures that technologies are being utilized correctly—and as you intended. Our experts help bridge skills gaps while your team comes up to speed, ensuring successful integration.

### Managed Services

Flywheel Data combines procurement, integration, operations, and support to transform any existing commercial product(s) into a consumption-based, managed service. We deliver the latest technology as a service to your specifications, freeing you to focus on your mission.

### Custom Solutions

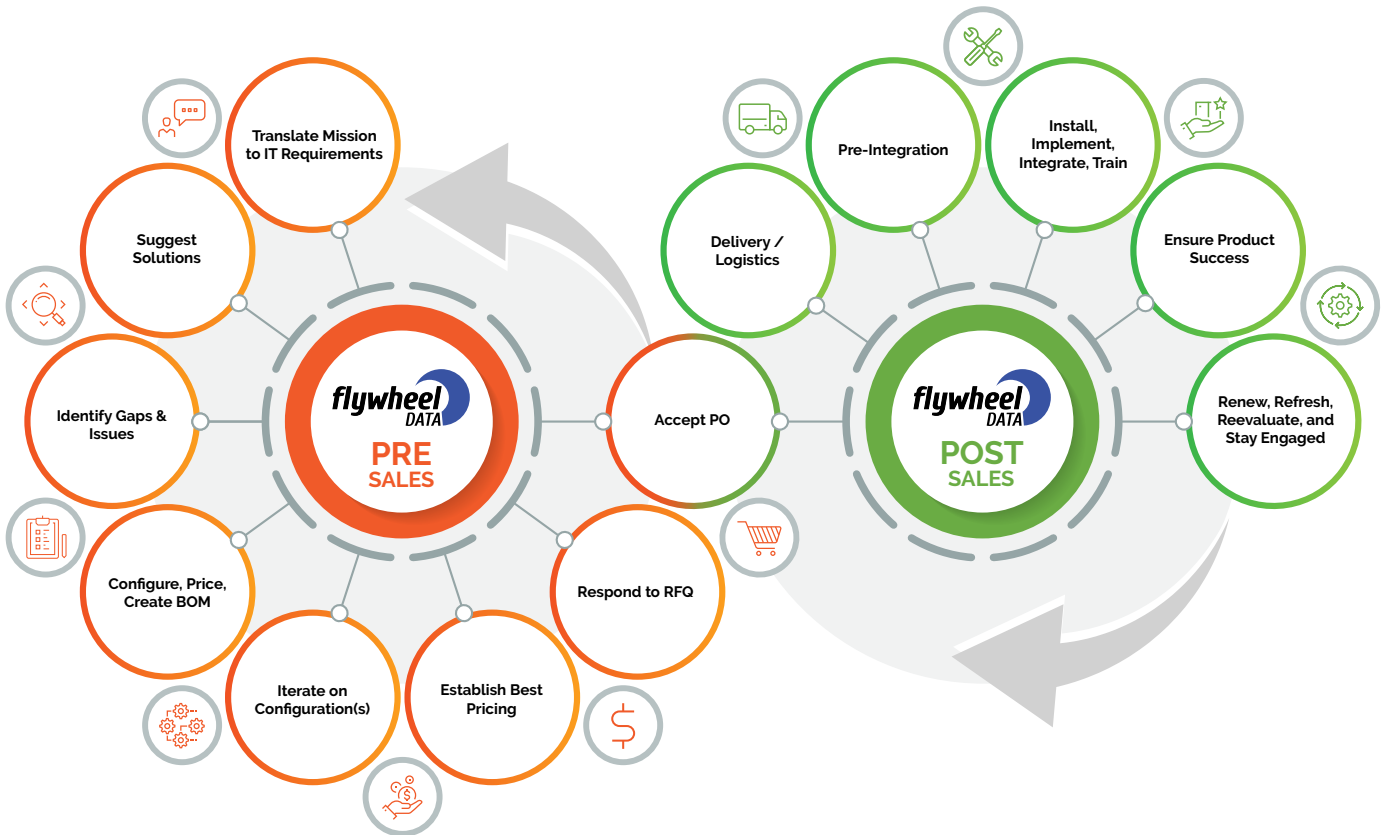
We thrive on having the flexibility and agility to customize solutions for our customers. Whether it's a multi-vendor solution that is delivered to your data center racked, stacked, and cabled or a rapid prototype of emerging technologies, no request is too big or too small.

## Trusted by the Industry's Most Innovative Technology Partners

At Flywheel Data, we believe we stand out from other resellers. The IT industry's most innovative companies—including Nutanix, NetApp, Cisco, HPE and Riverbed—seem to agree, and acknowledge us as a valued technology partner. Because of our business and technical expertise, these companies put their trust in us to serve as an extension of their engineering, sales, and logistics teams. With our technical aptitude and track record of innovation, technology leaders engage us to help better meet the needs of their most valued customers.

### When to Engage Flywheel Data

We are better informed to help on the next initiative  
(or we'll help identify it)



### About FD Labs



Flywheel Data Labs (aka FD Labs) is our agile and collaborative lab environment, where we test, design, build, educate and deploy technology.

FD Labs is a collection of data center infrastructure, public clouds, software, engineering curiosity and expertise.

Our investment in the FD Labs capabilities and engineering talent are core to our DNA.

### About Flywheel Data



Flywheel Data provides elite IT Solution Design, Services, and Product Resale for the Cloud, Data Center, and Edge. Our goal is to arm our clients with the right tools, products, and technologies to accelerate mission success.

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